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## Warwick Walbran Consulting Limited

Environment Waikato has engaged Warwick Walbran Consulting Limited for a number of transport economics projects and public transport tender evaluation commissions since 2003. I have been the primary client contact and project manager for most of these commissions.

Specific projects that Warwick has assisted us with include the Kopu Aggregate Barging ATR project, the Coromandel Freight ATR Transportation Study, the Te Rapa Freight Transport Feasibility Study and the Whangarei to Kawerau Wood Products Transportation Study. These projects are all technically complex and have required a high level of transport economics expertise as well as a strong civil engineering background.

Warwick has brought these skills to these projects and I have found the breadth and depth of his technical knowledge in his fields of competence to be outstanding. His understanding of the relationship between economic benefits and financial benefits in the specialised area of transport is of a very high level. Another key requirement has been programme performance and meeting deadlines. Warwick has provided a vital link between Environment Waikato, external parties and Land Transport New Zealand to ensure the necessary targets are met.

Another very important area of work that Warwick has assisted Environment Waikato with has been the evaluation of tender bids for large passenger transport service provision contracts and for infrastructure associated with the provision of passenger transport services such as the Real Time Passenger Transport Information System. Warwick's understanding of the relative merits of Net and Gross contracts has been invaluable when preparing tender documents and evaluating complex tender bids.

Warwick has provided the economics input to the tender evaluation process which included valuing the public good component of various proposals associated with alternative bids. In addition Warwick has reviewed presentations by tenderers to the tender evaluation team. His comprehensive knowledge and understanding of Land Transport NZ Competitive Pricing Procedures, his judgement on where a project meets the accepted practice envelope and his ability to obtain timely responses and clarification from Land Transport NZ staff at an appropriate level have been much appreciated.

Warwick, through his previous consultancy work and Transfund NZ background, envisions projects from inception to completion and uses this broad view to inform and guide the advice that he has given to Environment Waikato at each stage of his commissions. He has always taken a strategic view of the projects undertaken and he manages consultation with and the participation of diverse groups (Land Transport NZ, Transit NZ, territorial local authorities, industry groups, commercial organisations and special interest groups) particularly well.

Warwick's strong relationships with Land Transport New Zealand staff at all levels has added value to the services that he has provided to Environment Waikato particularly in regard to funding applications and the preparation of reports for the Land Transport NZ Board.

As a result of the high calibre of work undertaken for us, I have no hesitation in recommending Warwick Walbran Consulting Limited to prospective clients.

Bill McMaster

Programme Manager, Land Transport Policy

**Environment Waikato**